

Job Description

Job Title: Assistant Charity Shop Manager

Directorate:	Business	Team/Function:	Retail
	Development		
People Manager:	To volunteer team	Direct Reports:	
Size of team:		Grade:	

Job Summary:

As Charity Assistant Shop Manager, you will support the Shop manager to lead a team of volunteers to maximise the potential of our retail superstore – generating much needed funds which will be used to provide palliative and end of life care to people living in the Wigan Borough. This is a chance to make a real and meaningful difference in charity that is very much rooted in this community.

All Wigan & Leigh Hospice employees are expected to:

- Show commitment to our vision, mission, and values: **Compassion, Accessibility**, **Respect** and **Excellence** and demonstrate this through their work and interactions internally and externally, and on our behalf.
- Reflect the values of Wigan & Leigh Hospice in all behaviour and activities including alignment with the hospice's strategic priorities.
- Be committed to furthering the aims of the charity and developing your own skills to benefit both yourself and the charity.
- Respect our obligations and approaches to health and safety, data protection, equality and diversity and safeguarding compliance and best practice.
- Take responsibility for the safety of yourself and others, raising concerns about anything you feel may put someone at risk.
- Promote and safeguard the good reputation of the charity by acting in a way which is
 ethical and moral, and avoiding any activities that could bring the charity's reputation into
 disrepute.

Main Responsibilities:

- 1. Responsible for the day to day running of the shop including:
 - i. Maintaining high standards of merchandising and window dressing, ensuring the shop is well presented, clean and tidy.
 - ii. Sorting, pricing moving and handling of stock, both donated and new goods, ensuring stock rotation system is in place.

- iii. Following cash handling procedures.
- iv. being a key holder, opening and closing the shop and ensuring the premises are secure.
- v. Deputising for the manager in their absence
- 2. Co-ordinating a team of volunteers:
 - i. Developing strong and effective working relationships with volunteers
 - ii. Supporting with the recruitment and training new volunteers to support the shop
 - iii. Support the shop manager to hold regular meeting to keep volunteers informed of what is happening at the hospice and showing them the contribution they make.
- 3. Providing excellent customer service:
 - i. Ensuring customer service is professional and supports the ethos of the hospice.
 - ii. Ensuring professional and friendly service is always given to all customers by all members of the team.
 - iii. Ensure all donations are accepted politely and professionally.
- 4. Maximising shop income
 - i. Maximise income from donated items using the pricing guide to ensure accurate and competitive pricing.
 - ii. Work with the shop_manager to develop new ideas to maximise sales.
 - iii. Keeping up to date with the latest developments in charity retail to ensure your shop remains competitive
- 5. Gift Aid:
 - i. Follow gift aid procedures working with the shop manager to ensure correct data protection procedures are in place.
 - ii. Assist with training to develop the volunteer team to understand to importance of gift aid in terms of income and procedures.
- 6. Promoting your shop in the local community
 - i. Building strong relationships with the customers and taking an active part in any appropriate community events.
 - ii. Promoting the role of the charity within the community.
 - iii. Work with the hospice communications team to develop promotion materials and social media content which promote your shop

Please note that job descriptions cannot be exhaustive, and all employees may be required to undertake other duties, which are broadly in line with the above key responsibilities.

Other things to note about this role are:

This role will involve working some Saturdays and Sundays, with days off during the week. There may occasionally be a requirement to work hours outside of your normal working week. When this is the case, notice will be given and time given off in lieu.

Person Specification

About you:

To be successful in this role you will need the following:

Qualifications & Experience	E	D	
Experience of working in charity retail as an assistant_shop manager or sales	Χ		
assistant	<u> </u>		
Experience of working with and supporting volunteers			
Experience of working to, meeting and exceeding financial targets	Χ		
Experience of using a till system	Χ		
Knowledge of Gift Aid Legislation and experience of following a Gift Aid scheme	Χ		
Skills and Abilities		D	
Excellent organisational skills	Χ		
Excellent telephone manner	Χ		
Flexible friendly accessible attitude	Χ		
Excellent communication skills	Χ		
Good timekeeping			
Ability to work flexible hours			
Ability to work within a team including volunteers			
Ability to maintain confidentiality	Χ		
Personal Qualities & Attributes		D	
Results focused	Χ		
Emotionally resilient	Χ		
Understanding of and empathy with a hospice environment			
Team player who earns trust and respect			
Positive professional approach	Χ		

E = Essential / D = Desirable

Document Control:

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